

MedicareCENTER Talking Points

Now is the time to learn about our better-than-ever MedicareCENTER, and how it benefits agents.

MedicareCENTER should be a part of every agent's toolkit, so you can produce more.

Features

- MedicareCENTER makes it easier and more intuitive for agents to quote, compare, manage scope of appointments, enroll and follow up with clients and leads compliantly.
- MedicareCENTER's CRM manages clients from prospect to enrollment and beyond. Agents can import their existing book of business with ease, then track each client's application progress, with tools for compliant follow up and more.
- When agents start using MedicareCENTER with features like MedicareAPP, MedicareLINK and Medicare Supplement quoting, everything about enrollment is simplified in one place, with one simple log in.
- MedicareCENTER's learning tools offer agents sales guides, training documents, carrier sell sheets, and even CMS-compliant scripts that make phone sales simple.
- Agents can stop spending time searching the web for enrollment and quoting tools. MedicareCENTER has just one login and all the tools needed to best serve clients, all in one place.
- The robust quoting system in MedicareCENTER includes more than 30 carriers that offer direct enrollment, with a seamless process from the agent's CRM contacts that saves client history for follow-up communications.
- MedicareCENTER's dashboard helps agents structure each day, from prioritizing appointments to scheduling lead follow-up reminders.
- Agents can start quotes right from CRM records, then save each quote record into a client's history for follow-up communication on the path to enrollment.
- Get carrier-approved learning modules and product trainings right in the MedicareCENTER learning center, plus information about product offerings by carrier.

Learn More with MERIT

800-477-85646