

# *TEAM UP*

*With the*

## **“LTCi COACH”**



### **How would you like to earn an extra \$5,000, \$10,000, \$20,000 or more in LTCi commissions?**

We know that you are busy running your business. Being knowledgeable and keeping up with another detailed product, such as Long Term Care Insurance can be difficult and time consuming.

THAT'S WHY... for years, Life, Health, P/C agents and Investment Reps have been teaming up with [Jace Rosenbluth](#), the [LTCi Coach](#) from [MERIT INSURANCE SERVICES, Inc.](#) to work with clients on Long Term Care Insurance.

Here's how it works, when your client wants to talk about LTCi:

- You set up the appointment...
  - at your office, your client's office or their home
- You introduce us to your client as your in-house specialist
- We'll present the case or we will assist you on the appointment

***YOU MAKE THE COMMISSION — with no overhead —***  
...It's that simple!

By teaming up with [The LTCi Coach](#), you can fully service your clients, maintain your professional image with your clients and not risk losing your client to another broker. In addition to having a satisfied client, you get paid on the sale!

Call [The LTCi Coach](#) and give him a try –  
your clients will like what you've done for them  
*and you'll enjoy the commissions.*

For more information, call Jace at **860-233-3626 or 800-477-8546**

MERIT INSURANCE SERVICES 639 PROSPECT AVENUE WEST HARTFORD CT 06105  
**“YOUR LTCi AGENCY OF CHOICE”**  
And home of “THE LTCi COACH”